

Case Study

Capital Law – EE Corporate mobiles

Capital Law commissioned Blend Telecom to manage 140 mobiles on EE Corporate, increasing service levels and dramatically reducing costs.

“Blend Telecom took the time to understand our business needs and produced a highly competitive price offering. We work with many clients internationally, so the ability to use our minutes, texts and data at no extra cost in the EU is proving invaluable. Blend’s staff are very attentive, knowledgeable and responsive and have become one of our key IT partners.”

– HEAD OF I.T.
RHYS DAVIES



During the briefing phase it became apparent that Capital Law was happy with the coverage provided by EE but was lacking the support and commercials expected from a global telecoms provider.

Taking over the account from EE corporate was a smooth process with no inconvenience or downtime for Capital Law’s end users. Bills still arrive from EE but are 50% lower since moving to Blend Telecom with the added benefit of contacting someone local if a problem occurs. Device repairs are now also managed locally meaning urgent repairs can happen the same day, making users more productive with little down time.

Project Specifications



Speedy repairs



Cost savings



Local account management



140 mobile device upgrade



Monthly account reviews



New devices fit for purpose