

Case Study

Powell Dobson Architects – Mobile Phone Leasing

Powell Dobson Architects consulted Blend Telecom on it's existing mobile contract and the team provided the company with a tax efficient and cost saving solution.

“A professional service allowing us to increase our mobile users and data capacity while making a saving compared to our previous provider, thanks to the team at Blend Telecom”

– RHYS WILLIAMS



Architects need up-to-date technology across all aspects of their work. Powell Dobson was looking for a local telecoms partner to be proactive in managing its mobile phone estate and found Blend Telecom who offer a unique cost saving solution.

Blend Telecom held a consultation with the firm in order to best understand its needs before suggesting the best tailored solution. The company opted for a sim-only contract from EE giving more data and a second contract through Blend Telecom to lease phones and tablets. By separating the hardware from the EE contract, Powell Dobson pays an overall lower monthly fee, get a bigger data allowance, higher spec equipment that lasts longer as well as the tax efficiencies that leasing brings over right out ownership.

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Powell Dobson receives monthly personal emails summarising usage, end user handset support and regular meetings as the business changes and adapts. Blend Telecom took the hassle out of recycling old devices making it easier for the customer to meet environmental targets and use additional funding to purchase accessories for the new hardware.

Project Specifications



Upgrade to EE



Monthly account reviews



New devices fit for purpose



Leasing



Reduced monthly costs with increased functionality



Recycling