

# Case Study

## The Stand People – Broadband, VoIP and EE Small Business

The Stand People approached Blend Telecom with unusable broadband with no hope for improvement. Major national providers had told them that bettering their broadband was impossible.

“Having had poor internet speed from one of the so called ‘big providers’ for a number of years, we were lucky to meet Jay at Blend Telecom. He personally ensured we not only had a whole new VoIP system installed within budget, but also increased our speed from 1MB/s to 50+MB/s. We now feel like we can actually do business again. We would not hesitate to recommend this company wholeheartedly”

– ACCOUNT DIRECTOR  
DAVID BUSSON



Blend Telecom came into The Stand People’s story when their broadband was a sluggish 1MB/s and virtually unusable for the company. Their existing VoIP system stopped working on a weekly basis and needed a physical reset.

After consultations and assessments, Blend Telecom was able to offer The Stand People a massive increase in their broadband to 53MB/s. Installing a faster broadband, this has insured that The Stand People can spend less time worrying about their broadband, and more vital time running their business as smoothly as ever.

They also chose to adopt a fully hosted phone system which enables staff to access calls out on site around the world. By converting their existing EE contract to a business contract, they were able to save more money through Blend. Lower costs, and better quality with Blend Telecom.

## Project Specifications



Faster broadband



Voicemail to email



Local account management



ISDN switch off ready



Cost savings



App access